

## **Job Description**

### **COVERAGE BANKER**

**Designation : Director – Investment Banking**

**Experience : 10 – 12 yrs**

**Sector Coverage : Sector Agnostic**

**Location : Mumbai**

**CTC : As per market standards**

#### **Roles & Responsibilities:**

- Origination and execution of end to end Private Equity, M&A Deals and structured finance transactions.
- Identifying the opportunities in the Market
- Sector specialist: Having deep understanding of particular sector/s and able to create the business opportunities in those sectors.
- Work closely with clients on mandated transactions, including mergers and acquisitions, divestitures and capital raising.
- Strategizing for raising / restructuring of resources for clients.
- Making effective high pitch presentation to Companies.
- Making presentations at Seminar, Industry Bodies & Associations.
- Working closely with clients on funding feasibility, financial modelling, business planning. Acquisitions, Restructuring and Project Funding.
- Strong relationships with Promoters / Management of Corporates
- Motivating and Managing Teams to achieve business targets.

**Reporting : Managing Director – Investment Banking**

#### **Qualification:**

- Professional Qualifications/ Certifications: MBA (preferable) CA or equivalent with minimum 10 years of Fund Raising / Investment Banking Experience.
- Experience in managing teams spread across geographies will be an added qualification.

The members interested in exploring the opportunity, can get in touch with Paridhi Dixit – HR Business Partner on 09821501153 / [paridhi.dixit@centrum.co.in](mailto:paridhi.dixit@centrum.co.in)