

<b>Company</b>	Centrum Broking Limited
<b>Title</b>	Relationship Manager
<b>Relevant Experience</b>	3-6 years
<b>Educational qualification</b>	Graduation/Post Graduation
<b>Key Responsibility Areas (indicative)</b>	1. The relationship manager will be responsible for acquiring preferred HNI clients.
	2. Maintaining client relationships and generate AUM from preferred clients.
	3. Counsel HNI clients on their Investments and managing their overall financial portfolio and deepening the wallet from existing clients
	4. Track the HNI segment in the market for new client acquisition. To research, investigate and update themselves on available investment opportunities/financial market trend to determine whether they fit into clients' portfolios.
	5. Act as the primary point of contact and overall relationship manager for those clients. Support the client wherever possible be the first port of call for those clients. Deepen relationships with existing clients
<b>Job location</b>	Mumbai, Kalina
<b>Requisites</b>	Business acumen Result oriented Customer orientation Solution oriented Good communication skills Eye for detail Knowledge of Demat accounts & Mutual Funds is mandatory.
<b>Email Id</b>	Careers@centrum.co.in